

Montana State Hail Board

March 21, 2017

YoGo Inn, Lewistown, Montana

Chairman Gary Gollehon called the meeting to order at 10:36 am and welcomed all in attendance.

Public Comment – Chairman Gollehon called for public comment and there was none.

Introductions – Those in attendance were:

Gary Gollehon – Board Chair, Brady

Judy Tureck – Board member, Coffee Creek

Ben Thomas – Director Department of Ag

Walt Anseth – MDA

Jana Mertens – MDA

Tom Streit – Great Falls

Jim Schillinger – Board member, Circle

Mari Kindberg – Proxy for Matt Rosendale phone

Christy Clark – MDA

Zach Coccoli – MDA

John Garoutte – Lewistown

Minutes – Minutes were presented from the November 30, 2016 meeting. Corrections in spelling of attendees names were corrected. Judi Tureck moved to accept the minutes as corrected. Jim Schillinger seconded the motion. Motion passed.

Financials – Walt Anseth reviewed the financials and reported that all receivables for 2016 have been collected.

Old Business – Walt Anseth distributed a list of rate history and then recommended the counties from his review that should be discussed for adjustments. The following county rates were changed for the 2017 season:

Beaverhead raised to 10.5%. Judi Tureck made the motion, Ben Thomas second. Motion passed.

Glacier raised to 8.4%. Jim Schillinger made the motion, Ben Thomas second. Motion passed.

Valley

Daniels

Sheridan

Toole

Pondera

Teton

Cascade

All raised to 8.4% Ben Thomas made the motion, Judi Tureck seconded. Motion passed.

All raised to 9.45% Judi Tureck made the motion, Jim Schillinger seconded. Motion passed.

Mari Kindberg inquired about reinsurance company evaluation of rates and possible recommendations. Walt Anseth explained that the reinsurance company is in the process of evaluating their policy to us and that he would inform the board as soon as they completed the process.

Ben Thomas inquired about lowering rates for some counties and if it was ever done. Yes it had been done in the past and it was decided to evaluate rates again and possibly lower some at the next meeting. We will look at 10 year and 20 year history, considering the decline in premiums and customers keeping the service of the customer as the prime concern. The board asked for information about total acres and number of producers per county at the next meeting.

The board looked at the off set rates and decided to leave them at the current percentage.

Ben Thomas requested a break for lunch at 12:01 pm. Board returned to business at 12:33 pm.

Walt Anseth reported that the reinsurance is moving forward with the 85/15% level and the year to year proposal should be finalized by April 2017. Amlin will be visiting the department in the middle of April 2017. There could be a change in the seeding/sliding commission.

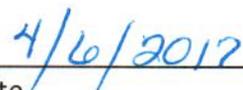
New Business – Jana Mertens reported that the adjusters received a .50 cent raise and that we are looking for one more adjuster for the 2017 season. She also gave an overview of how the office is run in Helena. Judy Tureck suggested using a colored envelope for the producer mailing at the beginning of the season.

Gary Gollehon adjourned the meeting at 2:00 pm.

Respectfully Submitted



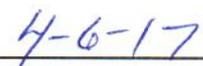
Jana Mertens, Hail Technician



Date



Walt Anseth, Section Manager



Date