Montana State Hail Board
December 4, 2019
Heritage Inn, Great Falls, MT

Chairman Gary Gollehon called the meeting to order at 9:02 a.m. and welcomed everyone. Introductions were made around the room.

**Introductions** - Those in attendance were:
- Gary Gollehon - Board Chair, Brady MT
- Judy Tureck - Board member, Coffee Creek MT
- Jim Schillinger - Board Member, Circle MT
- Mari Kindberg – State Auditor’s office, Helena (Proxy for Matt Rosendale, Commissioner of Securities & Insurance)
- Ben Thomas, Department of Ag Director, Helena
- Lynn Goldhahn - NAU, Great Falls MT
- Paull Lassey - Producers Ag Insurance, WA
- Eddy Joyce - ARMtech, Geraldine MT
- Bob McPherson - ProAg, Big Timber MT
- Walt Anseth - Section Supervisor, ADD, AGR
- Dani Jones – Hail Insurance, ADD AGR
- Andy Fjeseth - Bureau Chief, ADD, AGR
- Cort Jensen - Dept. Attorney, AGR
- Cindy Trimp – CSD, AGR
- Eric Sommer – USDA Ag Statistics Service, Helena
- Ashley Perez – State Auditor’s office, Helena
- Solomon Frazier – Taylor Walker Associates, Utah
- Joe Kemph - Big Timber MT
- Tom Streit - RCIS, Great Falls MT

**Public Comment** – Chairman Gollehon asked for public comment and there was none.

**Minutes** – Minutes were presented from the March 26, 2019 meeting. Judy Tureck moved to accept the minutes as presented. Jim Schillinger seconded the motion. Motion passed.

**Financial Report** – Walt Anseth reviewed the financial report and delinquencies as of October 31, 2019. One delinquent policy has been paid since the numbers were completed for the report. Report is attached.

**Review of 2019 Season** – Walt Anseth presented the report for the end of the season along with the history summary of 10, 25 and 103 years of the program. Report is attached.


**Premium rate review** – Ashley Perez presented the analysis of rates done in the commissioner of insurance office. Rates review will be addressed at the spring meeting. Report attached.

**Reinsurance** – Walt Anseth explained the process of negotiations with our insurance carrier. The board suggested to look at more numbers/options as well as the 80/20 split. Judy Tureck moved to give Walt
permission to move forward with reinsurance and negations. Jim Schillinger seconded the motion. Motion passed

**Appeals** – No adjusted crop appeals
Walt Anseth explained to the board that a policy from the 2019 year was completed at 100% crop share and policy balance of $2,732.63. The producer agreed to pay $830.65 which reflects 9% of the crop share. In previous years of getting State Hail insurance the crop share was at 9%. A balance correction in the hail system will reflect a balance of $0. The board agreed to collect the $830.65 and correct the balance to $0

**Adjusters** – 2019 was an odd year with late plantings, early storms, and multiple late storms. Adjusters stayed busy well into the end of the season. For 2020 their schedule may be adjusted so some adjusters will start at different times of the season. The program was one adjuster short for the year. Pay will be reviewed at the spring meeting.

Ben Thomas gave the board an update on Disaster Declarations in the North East part of the state.

**Public Comment** – Chairman Gollehon asked for public comment and there was none.

Ben Thomas made the motion to adjourn the meeting. Mari Kindberg seconded the motion.

The meeting was adjourned at 9:58 a.m.

[Signature]
Ben Thomas, Department of Agriculture Director

[Signature]
Walt Anseth, Section Supervisor

[Signature]
Dani Jones, Hail Insurance Technician

12-18-15 Date
12-18-19 Date
12-18-2019 Date