

MONTANA WHEAT AND BARLEY COMMITTEE

Fall Board Meeting In-Person/Zoom Meeting Great Falls, Montana October 28-29, 2024

The following were present for either a portion of or the entire meeting.

DIRECTORS

Terry Angvick, Chairman
Lee Dahlman, Director
Max Cederberg, Vice Chairman

Keven Bradley, Director
Cindy McKamey, Director
Brett Dailey, Director

EX-OFFICIO DIRECTORS

Christy Clark, Director of the Department of Agriculture
Dr. Bajwa, Vice President of Agriculture, MSU
Jake McFarlin, Grain Industry Representative

STAFF

Kent Kupfner, Executive Director
Lori Wickett, Marketing & Research Director
Kolleen Spurgin, Budget & Grants Coordinator
Tammy Suek, Administrative Assistant

GUESTS

Alison Vergeront, MGGA
Mikal Wilkerson, Dept. of Ag
Barry Jacobsen, Consultant
Dave Tweet, Barley Consultant
Brandee Johnston, MSU & Foundation Seed
Lochie Edwards, Producer
Zach Coccoli, Deputy Director
Kera Birkeland, Policy for MGGA
Boyd Heilig, President of MGGA
John Semple, MGGA
Liz Edmundson, MT Pulse Growers
Sam Anderson, Malteurop
Cody Pearce, Dept. of Ag
Riley Slivka, Agri Studios

Monday, October 28, 2024:

Chairman Angvick called the meeting to order at 9:00 a.m. Introductions of new board members were made. Introductions of board and guests. The Chairman asked for public comment. Heard none.

Director Dailey moved, and Director Dahlman seconded the motion to approve the Tentative Agenda. The motion passed unanimously.

Review of June 24, 2024 Meeting Minutes

Chairman Angvick presented the minutes of the Board Meetings.

Director Dailey moved, and Director Cederberg seconded the motion to approve the minutes of the June 24th meeting. The motion passed unanimously.

Department of Agriculture Update

Director Clark reported to the committee about the department and the departure of Cort Jensen the staff attorney. She just returned from the Tri-Country Accord with Mexico and Canada; Mexico did not attend. The staff is busy with State Grain Lab, they are behind about three weeks. Department of Agriculture related bills will be minimal during this legislative session.

MSU Update

Dr. Bajwa talked about the Celebrate Ag Week with over 20 activities. Ag Leader of the year is Tryg Koch. Endowed Chair position has been posted.

Bradee Johnston reported that they released two new wheat varieties (MT Meadowlark & MT Ubet) and are growing foundation seed for the next growing season. Foundation seed needs to replace their combine due to age and increase in acres.

MT Grain Growers Update

Alison updated the committee about the staff, and convention. Kara Birkeland talked about the farm bill. Boyd was on MT Ag Live a couple weeks ago, he is involved with the Farm Act.

Grain Industry Rep. Update

Jake McFarlin reported that winter wheat is getting beat on price from all sides, and slow domestic demand. There are falling numbers and protein issues with wheat in isolated areas. Secondary freight markets are \$1500 - \$2000/car or 40-60 cents/bushel which exacerbates the U.S. competitive disadvantage.

Barley Consultant Update

Dave Tweet explained his roll with the committee and what he helps with. He has some ideas for more informational pieces. He talked about the barley crop results with approximately 60% acceptable on contract. New crop malt barley contracts are the \$6.00/bushel range.

Director Reports

Chairman Angvick – WTRC Field Day – Hot day it was his first time at this one. He attended the MAES Advisory Board Meeting in Shelby. His harvest report is very dry, and they get just enough rain to keep them alive. There is a lot more pulse crops being grown. Sawfly issues are always around, they were worse this year.

Director McKamey - JFMA Trade Team-Enjoyed her visit with the team.

Director Dahlman -Malteurop Field Day-Nice facility, Nisshin- good team & JFMA Trade Teams-language barrier. Hail damage and less sawfly this year. Yields were good. Seeding was good. Record lentil crop.

Director Cederberg – NARC off-station Field Day-It took place on his land. Great winter wheat crop.

Director Dailey – JFMA Trade Team-fun team. Lots of winter wheat in the ground but needs more moisture. He attended the Farmers' Union Convention in Whitefish.

Director Bradley – USWA Meeting-went to Oklahoma, Vince Peterson is retiring. Constellation Trade Team-showed them around the farm and looked at the fields, Malteurop Field Day-the tour was great, and the field tours were good. His crops were doing ok.

Lunch & Wheat Foods Council

Tim O'Connor talked about the work of the Wheat Foods Council and how they use their funds.

Financial Update

Kolleen went over the refund list. She went over the third quarter budget and projected on what will not be spent. Kent went over Cody's budget sheet that he uses. About \$125,000 will be coming back from research grants not completed by Mendu, Shergill and Vetch.

Marketing & Research Update

Lori went through her new communication plan. She talked about social media and some of the other ideas for the future. Riley talked about the webcam and other things he is working on.

Executive Session

Director Dailey moved, and Director McKamey seconded the motion to hire a Marketing Director. The motion passed unanimously.

Executive Director Report

Executive Director Kupfner went through his activities he has been involved in, including the US Wheat Meeting, the field days and trade teams.

New Business

Next board meeting – December 2, 2024

Additional board meetings – No for now.

Election of officers – Chairman – Terry Angvick

Vice Chair – Max Cederberg

Director Dailey moved, and Director Bradley seconded the motion to elect Terry Angvick as Chairman. The motion passed unanimously.

Director Dailey moved, and Director Dahlman seconded the motion to elect Max Cederberg as Vice Chairman. The motion passed unanimously.

Ag Appreciation Plans

Endowed Chair Update – Lori explained that the hiring of the new chair will not happen until around May.

KSU Milling Course – Maybe Cindy and Courtney

Sawfly research recommendation – Lochie Edwards gave his pitch for funding David Weaver and his basic science.

Board Assignments – See attachment for changes.

Approval of Staff and Director Travel

Director McKamey moved, and Director Cederberg seconded the motion to approve the travel. The motion passed unanimously.

Upcoming Events

Oct. 30-31 Wheat Marketing Center – Portland, OR
Oct. 30-31 Showa/Sanyo Trade Team

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Nov 4-9	MSU Ag Appreciation
Nov. 6-7	International Durum Forum - Minot
Nov. 11	Office Closed
Nov. 12-14	US Wheat Fall Board Meeting – Phoenix, AZ
Nov 16-26	USWA North Asia Crop – Japan, Korea, China & Taiwan
Nov 28	Office Closed
Dec 2	MWBC Budget Meeting – Great Falls
Dec 3-5	MGGA Convention – Great Falls
Dec. 9-11	KSU Milling Course – Manhattan, KS
Dec. 10-12	MT Organic Convention – Great Falls
Dec 25	Office Closed
Jan. 1	Office Closed
Jan. 13-17	US Wheat Winter Meeting – Washington DC
Jan. 29-21	PNW Wheat Quality Meeting – Portland, OR
Feb. 3-6	National Barley Growers Meeting – Washington DC
Feb. 10-13	Wheat Food Council Meeting - Arizona
Feb. 12-14	US Grains Council Meeting – Austin, TX
Feb. 13	Golden Triangle Barley Conference – Conrad
Mar. 3-6	Producer Tour – Portland, OR

Chairman Angvick adjourned the meeting at 5:30 p.m.

Tuesday, October 29, 2024

Call to order 8:00 a.m. – Chairman Angvick

Budget Consideration

Executive Director Kupfner went over the budgeting for the CY25 grant cycle. His recommendations are \$3,100,000 for grants and \$950,000 for Operations totaling \$4,050,000.

Membership/Market Development Applications

The Directors walked through all the applications and discussed the requested amounts.

Education/Information Applications

The Directors went through all the applications and discussed the requested amounts.

Research Applications

Barry Jacobsen gave his opinion on all the research applications.

The directors will take this month to go over the applications more thoroughly for the next meeting on December 2, 2024.

The chairman asked for public comment and heard none. The meeting adjourned at 2:00pm – Chairman Angvick

Kent Kupfner, Executive Director

Date