

## **Food and Ag Development Centers Oswald Farms Success Story**

The project:

Oswald Farms of Joliet, MT operates a generational ag operation that raises cattle and feeds them out to be processed at a local USDA plant. Owners, Melissa and Justin Oswald, sell their own branded beef products, Oswald Farms Beef, to local restaurants and direct to consumers through Facebook. They offer multiple beef products including specialty cut packaged meats, sausages, and snacks. Oswald Farms developed a retail location to sell their meat products and other local foods located near the intersection of Highway 310 and 312. Be sure to check them out!

Recently, Oswald Farms sought assistance from the Beartooth FADC to apply for the USDA Value Added Producer Grant (VAPG) for \$250,000.00 to expand their direct-to-consumer beef. They were successfully awarded the VAPG this past August which will be put towards operating costs to help them grow their direct beef sales business and the new retail store.

For more information: contact Joel Bertolino with Beartooth RC&D at 406-962-3914