

Montana Hail Program 2016 Operations Report

As required by Montana Code Annotated a report of the 2016 season is hereby submitted.

Damage Summary for 2016

| <u>Crops</u> | <u>Acres Damaged</u> | <u>Loss Paid</u> |
|---------------|----------------------|--------------------|
| Barley | 43,892 | \$1,425,793 |
| Canola | 3,112 | \$86,868 |
| Chickpeas | 1,782 | \$90,697 |
| Corn | 712 | \$18,940 |
| Durum Wheat | 4,435 | \$121,044 |
| Hay | 197 | \$13,665 |
| Lentils | 11,918 | \$385,637 |
| Mustard | 951 | \$16,926 |
| Oats | 387 | \$18,535 |
| Peas | 33,999 | \$1,245,498 |
| Rape Seed | 83 | \$9,462 |
| Safflower | 1,475 | \$49,887 |
| Sainfoin | 1,020 | \$76,500 |
| Spring Wheat | 69,946 | \$2,113,592 |
| Sunflower | 550 | \$5,445 |
| Winter Wheat | 111,953 | \$3,472,393 |
| Totals | 286,412 | \$9,150,881 |

Business Summary For 2016

| | |
|-----------------------------------|--------------|
| Total Risk Written. | \$69,827,675 |
| Premium Charge. | \$ 6,953,974 |
| Amount of Losses Paid. | \$9,150,881 |
| Policies Issued. | 1,108 |
| Acres Insured. | 1,045,100 |
| Average Acres Per Policy. | 953 |
| Acres Reported Damaged. | 286,412 |
| Number of Losses Paid. | 513 |
| Loss Ratio | 131.59% |

Total Acres Insured — 2016

| <u>Crops</u> | <u>Acres</u> |
|---------------|------------------|
| Alfalfa Seed | 377 |
| Barley | 112,042 |
| Beans | 256 |
| Buckwheat | 365 |
| Canola | 10,487 |
| Chickpeas | 7,533 |
| Corn | 3,209 |
| Durum Wheat | 71,794 |
| Falx | 1,154 |
| Hay | 4,136 |
| Lentils | 65,733 |
| Millet | 570 |
| Mustard | 7,459 |
| Oats | 2,341 |
| Peas | 101,692 |
| Rape Seed | 83 |
| Safflower | 5,262 |
| Soybeans | 429 |
| Speltz | 203 |
| Spring Wheat | 315,638 |
| Sunflower | 1,814 |
| Wheat Grass | 342 |
| Winter Wheat | 341,992 |
| Totals | 1,045,100 |

Operating Expenses

11/1/2015—10/31/2016

| | |
|-----------------------------|-----------------|
| Personnel Services. | \$225,407 |
| Operating Expenses. | \$86,633 |
| Indirects. | <u>\$82,346</u> |

Total Operating Expenses. \$394,386

Investments

| | | |
|------------------------|-----------------------|--------------------------|
| Amount Invested | Interest Rate* | Interest Received |
| \$1,427,032 | 0.5% | \$7,796 |

**Annualized interest rate for average amounts in Short and Long Term Investments.*